fresh

Products, news and ideas to help create inspirational floral arrangements











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fresh talk

We are ready for a fresh start, bursting with sparkling ideas and looking ahead for a good 2009. Retail business is challenging, it would be foolish to say otherwise, but here at fresh we do believe that professional florists and flower shops are better equipped than most other retailers when it comes to forging ahead. Because most florists businesses are small, adapting to changes both financial and creatively can be swift, and out of lean times often comes great



ideas. Sally Bennett our fresh designer in this issue believes, 'The independent florist will need to be savvy and tough to survive 2009. We will need to be lean and cut costs wherever possible, striving to provide the best flowers, best design ideas and the best service. We should be open to change and look for business wherever we can. Everything seems all doom and gloom, but if we see the economic situation as a challenge and rise to it, then hopefully the independent florist will emerge stronger and more profitable than ever.'

New season, new energy and Sally Bennett has produced some smoking ideas for the New Year. Sally and her husband Mark run two very busy flower shops and a garden centre in and around Darlington. Flowers by Nattrass have been established over forty years with a proud tradition of craftsmanship coupled with creativity. Sally Bennett explains, 'As an owner of three busy flower shops my main concern and inspiration is always for the designs to be saleable, viable and profitable to make. My inspiration comes from the fabulous spring flowers and foliage, plus the containers and sundry products available.' With a great range of merchandise from OASIS® Floral Products it's easy to be inventive on a budget, lifting arrangements to new heights of style. Check out Three of a Kind arrangements on pages 4 and 5, taking one container and creating three different designs at varying price points has to be a winner at Mother's Day.

In each issue of fresh this year we will be looking at some of OASIS® Floral Products core tried and tested items and what still makes them best sellers, kicking off with the Florette, great for funeral tributes and much, much more. The OASIS® Academy final at the Society of Floristry Cirque des Fleurs event

produced sensational floristry from eight young star competitors with Natalie Stanyer taking the crown see the report on page 8.

If it's more inspiration you are looking for then the IPM exhibition in Essen, Germany is the place to be, held from 29th January till 1st February 2009, more information from www.ipm-messe.de See you there.

We have stars in our eyes in this issue of fresh and we wish you all a starry 2009.





It only takes two to party on St. Valentine's Day and if lovers are strapped for cash this year then here is the perfect solution. A nifty arrangement with just two magnificent 'Grand Prix' Roses.

Get the look by using an Acrylic Cube, lined with an Aspidistra Leaf, then filled with soaked OASIS® Ideal Floral Foam. Dinky little heart shaped pins are attached with Bullion Wire to Midelino Sticks to waft through the design.

The foliage base can be made well in advance, ready to pop in the two Roses on the day. It only takes two to make this year's Valentine's dreams come true.



Acrylic Cubes



Bullion Wire



OASIS® Ideal Floral Foam Brick

FLOWERS AND FOLIAGE

Roses 'Grand Prix' Aspidistra Salal Asparagus umbellatus (Ming Fern) Hypericum 'Dolly Parton'

SUNDRIES

OASIS® Ideal Floral Foam Red and Pink Heart Pins Clear Acrylic Designer Cube Red Bullion Wire Strong Pink Midelino Sticks



Midelino Sticks



Heart Shaped Pins



Three of a Kind

At Mother's Day, when customers often have to buy two gifts, they are generally more discerning and prudent. It pays at this peak time to provide choices, using the same container to make three different designs at varying price points will show customers your versatility and encourage greater sales.

The Square Designer Bowl has endless possibilities and comes in a variety of fashionable colours, with space at a premium at peak times buying only one type of stacking container will save room and prove economical. Have the three designs on show in the shop, all neatly and clearly marked with the price, it's a verified fact that when giving three price points most customers will opt for the middle one, therefore increasing sales. Capture every Mother's Day budget with three of a kind.

Credit crunch

The budget arrangement is in a posy style that is quick to make.

Remember when using a limited number of flowers that the element of space is essential in creating an open design that accentuates every flower and looks value for money. An affordable design, great for the Mother-in-Law, and a fragrant gift that's easy on the pocket.







SMART





Square Designer Bowls



Pot Tape



Star Pins



Midelino Sticks

Spender

The middle-of-the-road arrangement makes the most of a florists design skills to create a modern design grouping flowers for maximum impact.

Detailing with Skeleton Bayan
Leaves, Star Pins and
looped Midelino Sticks
gives a stylish take on a
traditional shaped arrangement.
This will be the star seller for the
smart spender.

FLOWERS AND FOLIAGE

Mimosa

Chincherinchee 'Arabicum'
Roses 'Artemis'
Gerbera 'Talisa'
Selection of foliage

SUNDRIES

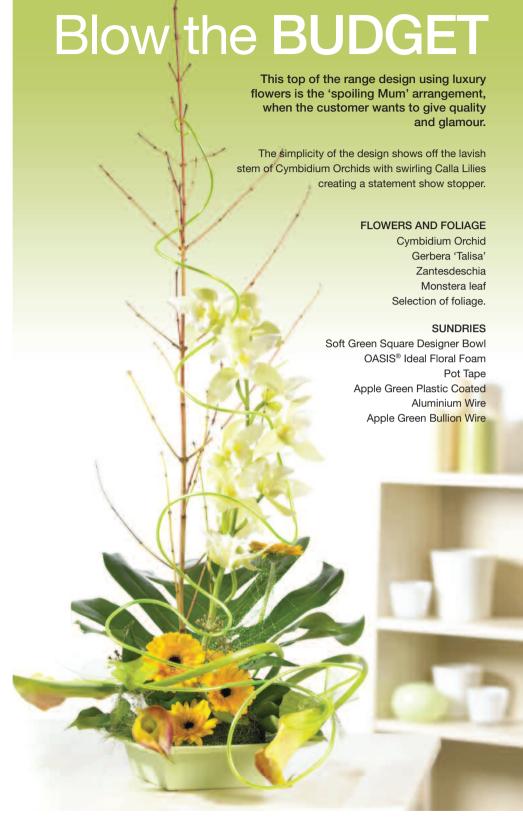
Soft Green Square

Designer Bowl Pot Tape OASIS® Ideal Floral Foam Apple Green Bullion Hair Apple Green Skeleton Bayan Leaves Gold Star Pins Bleached White Midelino Sticks





Bullion Hair





Bullion Wire



Plastic Coated Aluminium Wire



OASIS® Ideal Floral Foam Brick



DIAMONDS are a girls BEST friend

A dazzling arrangement perfect to capture the sparkle of any special occasion, celebrating in style is a cut above the rest with this diamond inspired design.

A Round Acrylic Bowl is filled with 'Avalanche' Roses then surrounded by a lush circle of foliage, plus Brunch Balls and swirling Calla Lilies secured with Diamante Pins. Tucked between the Roses are the new Submersible Diamond Lights, available in seven pulsating colours. Definitely a bedazzling design with extra special sparkle.



1. Soak the OASIS® NAYLORBASE® Posy Pad then make a collar of foliage around the edge of the base, make sharp diagonal cuts to ensure the foliage stems push firmly into the floral foam. Leave the centre of the Posy Pad free to sit the Acrylic Bowl in.



2. Wire the Brunch Balls and add at intervals around the foliage base. Insert the ends of the Calla Lily stems firmly into the floral foam and gently manoeuvre the stems to form loops around the base. To secure use a Diamante Pin through the stem at the base of the head and push into the floral foam.



3. Place the Rose filled bowl in the centre of the Posy Pad then add the Submersible Diamond Lights. The lights have three different features, from slow flash to constant light and replacement batteries can be purchased from your wholesaler in the New Year.

Star, Struck*

Top this hand tied design for a romantic gift with star quality, whether it's for Valentine's Day or any love story occasion its guaranteed to win admirers.

The sturdy 'With Love' Porto Transporter Vase ensures the gift will arrive without toppling over and the compact design of vibrant cerise and red Roses is complemented by the sharp lime colours of 'Shamrock' Chrysanthemums. Surround the flowers with a double layer of Valentine's Film and pink Spiders Web Wrap and for a sumptuous look, finish with a halo of Star Pins. No need to wish upon a star for full on romance.



Valentine Film Roll



Spiders Web Rolled Packaging



Star Pins



With Love Porto Transporter Vase





Hog the Limelight

Natalie Stanyer scoops top prize at the prestigious OASIS® Academy competition.

It's been a fabulous year for the OASIS®
Academy competition, with over forty
florists entering the heats that were held
earlier this year. With such high
standards attained throughout the
country, eventually eight florists went
through to the final held at the Society
of Floristry's show in November.

THE EIGHT FINALISTS WERE:
Jayne Buet
Nicola Hewitson
Heidi Lawley
Joe Massie
Karen Rodgers
Natalie Stanyer
Charlene Turner
Karen Womack



Inspiration for the theme of the competition came from the shows name Cirque des Fleurs and the eight finalists battled it out producing spectacular designs all based on a circus theme.

The four different designs that were made, all from unseen materials supplied by OASIS® Floral Products, included;

- A bridal bouquet to complement a flamboyant multi coloured wedding dress.
- A buttonhole or boutonniere for the bridegroom.
- A table arrangement for the reception held in the big top
- A floor standing design for the ceremony.

The competitors wowed the huge audience with their stunning and creative designs and it proved to be one of the most popular events taking place that day.

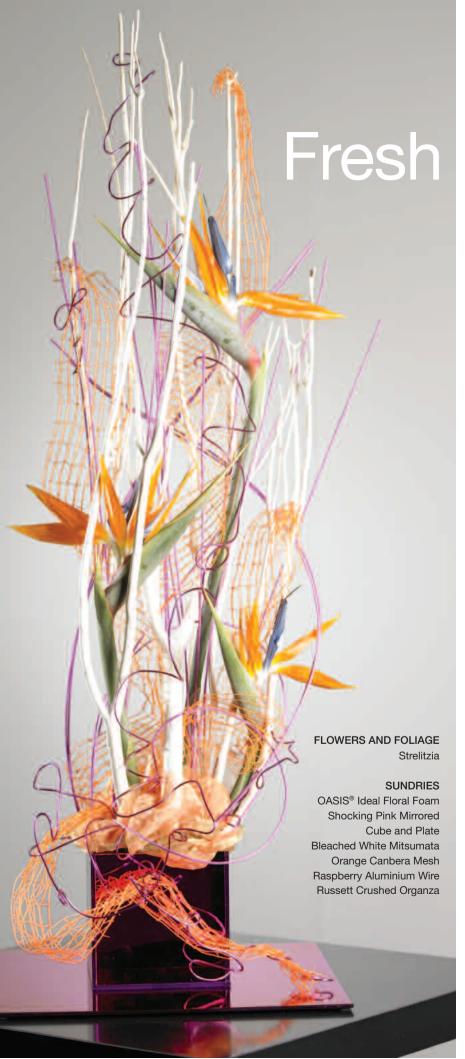
And scooping the trophy was Natalie Stanyer who's consistently excellent work throughout all the designs made her the winner. At twenty two years of age Natalie is no stranger to competitions; in 2007 she

represented Great Britain in the World Skills competition held in Japan. Natalie works at Elizabeth Floral Art, of Newcastle under Lyme and Hanley, North Staffordshire.

Natalie will be hogging the limelight this year as her prize is the trophy, a bursary towards further education and the opportunity to work with OASIS® Floral Products and their Ambassadors on multiple projects in order to gain further invaluable experience.

Helen Jamieson, an OASIS® Ambassador and one of the organisers of the competition commented: "The standard this year was very high and we were impressed with all of the final competitors. This year's OASIS® Academy competition was one of the highlights of the Society of Floristry event and also our biggest competition yet." All eight finalists agreed it had been a day to remember, terrifically enjoyable working with the fabulous flowers and OASIS® Floral Products supplied.





Fresh Thinking

INNOVATIVE DESIGN IDEAS WITH CUSTOMER APPEAL

Instant va-va-voom in Sally Bennett's signature design, a dynamic arrangement that customers will drool over. Sally's inspiration comes from the clashing colours of shocking pink and energetic orange making a powerful statement, using a Mirrored Cube and Plate in shocking pink to reflect light and colour, heightening the dramatic effect.

Spectacular Strelitzia tuck between bleached Mitsumata branches, orange Canbera Mesh threads through the design with raspberry Aluminium Wire circling the design linking base and arrangement together. The OASIS® Ideal Floral Foam is concealed with tangerine Organza. Rock chick style with a colour and design explosion.



Canbera Mesh



Midelino Sticks



Crushed Organza Fabric



Mirrored Cubes



Mitsumata



Aluminium Wire



Mirrored Plates



OASIS® Ideal Floral Foam Brick



Fresh Inspiration

Sometimes we have to revisit a great tried and tested product and take a fresh look at items that have stood the test of time.

The OASIS® Florette is one of the core range of best sellers, versatile with a strong rigid plastic moulded base and handle, its sturdy base is ideal for funeral tributes, no messing about with pin holders, tape, floral foam and trays, it's already assembled for you. In three sizes with a good depth of floral foam, and economical with no waste, the Florette is definitely worth a second look. The robust loop at the top of the handle means that hanging designs are easy to fix, it's great for pew ends, marquee poles, church pillars and suspended arrangements.

Here OASIS® Ambassador Sally Bennett has given the classic funeral spray an upbeat look with the use of Cornus and Crushed Organza highlighting the main group of flowers. Create great commercial designs and fresh inspiration with a new look at the Florette.

1. Soak and drain the Florette. Create an outline of sturdy foliage using an Aspidistra leaf for the main vertical placement. Make sure the foliage outline is inserted into the floral foam just above the tray base, cut the foliage stems on a sharp diagonal to aid easy and stable insertion into the floral foam.

The outline of foliage, an elongated triangle, should be firm to protect the flowers and also to create a visually interesting framework. Fill in the central floral foam with interesting and contrasting foliage such as Hedera, Ming fern and Pittosporum, use Cornus stems to create a strong vertical line.

2. Make a central line of Lilies, elevating the stems to the focal area, followed by a group of Gerbera echoing the line of Lilies. Again make sure that the stems are cut diagonally and pushed firmly into the floral foam. Placements of Roses make the widest line from the focal flowers.

Fill in with Eustoma and weave Crushed Organza through the flowers securing at the base and tip of the spray. Finish off by adding any extra foliage to cover the floral foam. Spray with water and leave in a cool place until required.





Fresh designer tips

To avoid accidents when using a knife always cut away from you. Do not over clutter the spray, leave space between the flowers and recess some to give extra depth to the design.



Valentines Day Rose Myths

TRUE or FALSE, we tackle the issues

At this year's Hortifair in Holland OASIS® Floral Products introduced the brand new OASIS® Post-Harvest FLORALIFE® Rose Food. Roses are a huge outlay for florists on Valentine's Day and OASIS® FLORALIFE® Rose Food is a specially formulated and engineered clear fresh food with ingredients to keep bouquets and arrangements of Roses looking fresher; it also reduces waste and increases the return on your investment.

Billions of Roses will be sold globally on the most romantic day of the year, Valentine's Day; fresh takes a look at some of the myths surrounding the purchase of Roses at this busy time.

Q Roses sold for Valentine's Day are harvested a month ahead of time and stored in 'special coolers'?

A Roses are grown, handled and moved in a prepared special manner in order to meet the increased levels for this special holiday. They are not harvested a month ahead of time.

Q Roses no longer have a scent because they have been stored in coolers for long periods and are not freshly harvested?

A The reason many Roses no longer have a scent is due to flower genetics. The genes controlling the scent of a Rose have been altered by breeders in order to increase other beneficial aspects. Benefits such as increased petal count, longer vase life, and even bi-colours are all genetic developments that come with some of the newer varieties of Roses. There are still many Roses however, which have a beautiful fragrance.

Benefits of using OASIS® FLORALIFE® Rose Food.

- Specially formulated to keep Roses looking fresh for longer.
- · Reduces waste and increases profitability.
- Subdues the acceleration of the aging process, giving more pleasure to the consumer.
- Brilliant flower colour, making petals showy and vivid, therefore attracting the customers attention.
- Extremely clear vase solution.
- Prevents premature bent neck and stimulates water uptake.
- The premium solution works to re-establish nutrient balance once the flower is harvested.

Q Removing thorns from the Rose stem adds to vase life?

▲ The opposite is true. The removal of Rose thorns actually opens damaged scar sites where bacteria can set in and this will reduce vase life by preventing flower food solution uptake.

Q Aspirin, non-cola carbonated soda, sugar and home recipes work like flower food and are vase life enhancers?

A This is only partially true and can actually harm the Roses. While these products have some beneficial aspects (acidifiers, nutrients and cool chemistry), all of them fail to be in the correct balance to be effective for more than a day. To illustrate this, a bottle of non-cola carbonated soda left open will taste very sweet on the second day, as the sugars in the soda overtake the total mix. In a flower vase, if sugar, soda, or a homemade recipe is used, they would only feed the bacterial and fungal growth, aiding a faster decline for the Roses. Only properly mixed flower food maintains this important balance throughout the life of the flower. Always promote the use of OASIS® FLORALIFE® Rose Food to aid longevity in your Roses.

Q Once a Rose opens it will soon be dead?

A As a Rose develops many things happen. Different varieties of Roses will open and give the consumer a different kind of 'show', but an open Rose is far from being dead! The opening stages of flowering may in fact be the longest ones in many cases. Enjoy the show by using OASIS® FLORALIFE® Rose Food solution.





There is no need to be a follower of fashion why not set your own trends and create your shops fresh new look for 2009. Keep moving forward, exciting customers with a style that's unique and personal, a contemporary design with the hallmarks of craftsmanship and professionalism.

This is what customers will come back for time and time again, and OASIS® Floral Products will help set the trend with quality modern containers and accessories. Sally's new look for the spring revolves around subtle colouring and dramatic form. Emotive colouring of calm turquoise and rich purple combined with striking vertical placements provides a visually exciting arrangement. The forecast is good for fresh flower design, no one does it better than a professional florist.



Midelino Sticks



Designer Cubes



Bullion Wire



OASIS® Ideal Floral Foam Brick

FLOWERS AND FOLIAGE

Rose 'Ocean Song' Zantedeschia 'Schwarzwalder' Eustoma 'Kyoto Purple' Eucalyptus

SUNDRIES

OASIS® Ideal Floral Foam Lilac Designer Cube Turquoise and Lilac Midelino Sticks Turquoise and Lilac Bullion Wire

Glittering GIFT







Midelino Sticks



OASIS® RAINBOW® Foam Mini Cubes



Bullion Wire



OASIS® Ideal Floral Foam Brick



Aluminium Wire



OASIS® Floral Adhesive

OLLY MIXTURES

Take a look at these refreshing designs from our European friends, in bright mixed colours, arty free spirited styles that are sharp and cool. These lively arrangements are fun using OASIS® RAINBOW® Foam Mini Cubes to fill glass vases then topped with vibrant swirling arrangements.

Young and sassy these designs are great to use up odd left-over flowers that would otherwise be wasted. Perfect also for corporate work where the short stemmed flowers will last well.

OASIS® RAINBOW® Foam Mini Cubes come in a range of fashionable colours and are a design feature of these sock-it-to-me arrangements. Showcase a range of these bright dolly mixture designs in your shop window to create a young, playful and infectious theme.



Mothers Day Memorial

Mother's Day is a special time to reflect and remember and customers often want a memorial design to place at a graveside or crematorium. Lighting a candle is a time honoured way of remembrance and this Stone Grave Light from OASIS® Floral Products is surrounded by a pretty modern heart shaped design.



PRODUCT FINDER



Pink Red

Size: 14mm head x 6.5mm pin

Pack Quantity: 100

DESIGNER CUBE

Available in:

Black, White, Apple Green, Lilac, Cerise Pink, Red,

Yellow, Orange, Smokey Grey Size: 15 x 15 x 15cm Pack Quantity: 1 Available in: Clear Size: 10 x 10 x 10cm



Pack Quantity: 1 **BULLION WIRE**



Available in: Gold, Silver, Copper, Lime Green, Lilac, Pink, Blue, Black, Lemon, Dark Green, Lavender, Orange, Red, Turquoise, Ice Blue, Mint, Rose, Soft Lilac, Chocolate, Raspberry, Snow White Size: 25g

Pack Quantity: 1

MIDELINO STICKS Available in:

Caffe, Apple Green, Strong Pink, Lilac, Turquoise,

Pale Pink, Black, Bleached White Size: 80cm x 150g



Size: 23 x 11 x 8cm Pack Quantity: 20 Bricks

Pack Quantity: 1



SQUARE DESIGNER BOWL

Available in: Red, Black, White, Dark Green, Gold, Silver,



Soft Green, Sot Pink, Burgundy, Purple Size: 22 x 22 x 5cm Pack Quantity: 1 piece



Available in: Black, Bleached White Size: 1m Pack Quantity: 3

SKELETON BAYAN LEAVES

Available in: Apple Green, Strong Pink, Lilac,



Turquoise, Black, Bleached White Size: 100 pieces Pack Quantity: 1

BULLION HAIR Available in:

Gold, Silver, Pink, Red, Apple Green, Black Size: 100g Pack Quantity: 1



MIRROR CURES Available in: Clear Red Apple Green, Strong Pink, Lilac

Size: 10 x 10 x 10cm Size: 14 x 14 x 14cm Pack Quantity: 1

SQUARE MIRRORED PLATES



Available in: Clear, Red, Apple Green, Strong Pink, Lilac Size: 25 x 25 x 25cm

Size: 35 x 35 x 35cm Pack Quantity: 1

CRUSHED ORGANZA



Available in: Plum, Black, Rhubarb, Petrol, Jade, Russett Crimson Size: 40cm x 5m (approx) Pack Quantity: 1

FLOWER GLITTER

Available in: Black Black, Regal Re Rose Pink, Chrome Silver, Pearl Jewel,

Brilliant Gold **GLUE**

Size: 150ml Pack Quantity: 1

ALUMINIUM WIRE



Available in: Silver, Gold, Copper, Lilac, Strong Pink, Apple Green, Red, Black, Royal Blue, Lavender, Turquoise, Lemon Yellow, Saffron Orange, Ice Blue, Mint, Rose Soft Lilac, Chocolate, Dark Green, Raspberry Size: 2mm x 100g Pack Quantity: 1

PLASTIC COATED ALUMINIUM WIRE

Available in: Strong Pink, Apple Green Size: 4.5mm x 100g Pack Quantity: 1

SUBMERSIBLE DIAMOND LIGHTS

Available in: White (Clear), Pink, Purple, Blue, Green, Red. Amber Size: 3.5 x 2.8cm Pack Quantity: 1



DIAMANTE PINS

Available in: Clear head, Silver pin Size: 5mm, 10mm, 12mm pin heads Pack Quantity: 100



ROUND ACRYLIC BOWL

Available in: Clear Size: 15 x 6cm Size: 25 x 6cm Pack Quantity: 1



BRUNCH BALL Available in: Pale Pink, Lilac Size: 4cm Pack Quantity: 1



OASIS® NAYLORBASE® POSY PAD

Available in Sizes: 15cm (6") 23cm (9") 31cm (12") Pack Quantity: 2



OASIS® FLORETTE

Available in Sizes: Mini - 24 x 10 x 8cm Medi - 29 x 13 x 9cm Maxi - 34 x 14 x 9cm Pack Quantity: 1



CANBERA MESH



Available in: Cream, Red, Lilac, Candy Pink, Pale Pink, Orange, Apple Green Size: 53 x 5cm Pack Quantity: 1

VALENTINE FILM ROLL



Clear with Red Hearts - 30/40 micron Size: 80cm x 100m Pack Quantity: 1

STAR PINS



Available in: Gold, Silver Size: 18mm head x 6.5mm pin Pack Quantity: 50

WITH LOVE PORTO TRANSPORTER VASES

Available in: Cerise Black Size: 29 x 11cm Pack Quantity: 1



OASIS® DESIGN RING

Available in Sizes: 23cm (9") 31cm (12") Pack Quantity: 2



OASIS® NAYLORBASE® SOLID HEART

Available in sizes: 33 x 33cm (13 x 13") 43 x 43cm (17" x 17") Pack Quantity: 2



STONE GRAVE VASE

Available in: Limestone, Sandstone Size: 13cm Pack Quantity: 1



OASIS® RAINBOW® FOAM MINI **CUBES**



Available in:

Harlequin, Ivory, Fuchsia, Lime Green Lilac, Red, Tangerine, Bordeaux Size: 2 x 2 x 2cm (1.75l) Pack Quantity: 1

OASIS® FLORAL ADHESIVE WITH BOTTLE APPLICATOR

Size: 250ml Pack Quantity: 1



OASIS® FOAM FRAMES® POSV PAD

Available in sizes: 10cm, 13cm, 18cm, 20cm, 25cm, 31cm, 36cm, 41cm, 46cm Pack Quantity: 2



SPIDERS WEB ROLLED PACKAGING



Gold, Silver, Yellow, Strong Pink, Sea Blue, Red, Orange, Moss Green, Lilac, Ice Blue, Cream, Aubergine, Apple Green, Pale Pink, Black, Brown, Turquoise White Size: 60cm x 25m Pack Quantity: 1

OASIS® FLORALIFE® **ROSE FOOD** 10g sachet

for 1 Litre of water Pack Quantity: 250



POT TAPE

Size: 12mm x 50m, 6mm x 50m Pack Quantity: 1



NEWPRODUCT









OASIS® NAYLORBASE® QUICK CLIP LETTERS

OASIS® Floral Products, the originators of the extremely popular floral word tribute have introduced a new lettering system



Florist Friendly Font

Designed by florists, the new letter creates a better shape when flowered up

Quicker Assembly

The integrated quick clips on the back of the letters allows for speedier assembly, simply push onto the letter bars.

Total Security System

When the letters are pushed onto the letter bars they are extremely secure but easy to remove if desired

Quicker And Cheaper To Flower Up

The letters also use fewer flowers to flower up, saving make up time and flower costs

Consistent Floral Foam Quality

Each letter is made with OASIS® Brand Floral Foam, manufactured in the UK

